

Temporary Help Services Jobs and Overall Employment Projections, 2014-2024

Bruce Steinberg (www.SteinbergEmploymentResearch.com)

published January 6, 2016

note: The U.S. Bureau of Labor Statistics published 10-year employment projections in December 2015. These projections are based upon a plethora of criteria including how changes in population demographics will affect the demand for specific goods and services, the types of jobs, and levels of education for workers to fill those jobs.

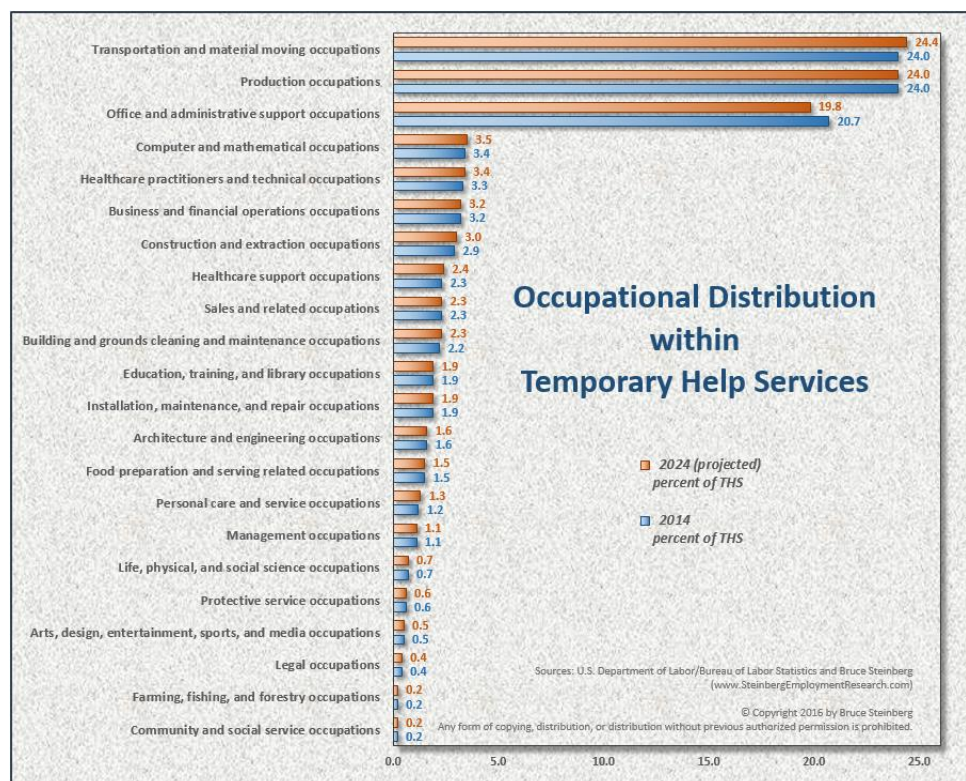
For example, as the population ages so will the need for more health care workers. But this population shift, will also drive pharmaceutical industry employment as well as the types of jobs that it will create.

This report highlights some of the changes in the direction that both jobs (occupations) and well as employment changes by industry and sector that may be of special interest to staffing industry executives planning for the near-term future.

Occupational distribution within temporary help services yields strategic information

How the occupational breakdown of temporary employees is expected to change over time can be a valuable resource to staffing and temporary help service companies to assist in making strategic decisions regarding the future direction of their service offerings.

In a change from past data releases, these employment projections are now available for the temporary help services sector. (FYI, previous information did not drill down to temporary help services, but only was available for employment services, which consists of four sub-sectors that are: temporary help services, employment placement agencies, professional employer organizations, and executive search services.)



Although many occupational categories may appear to be unchanged, or even decreased, as a percentage of jobs within temporary help services, it is important to note that the overall number of jobs those categories may be growing. Therefore, these data should be examined in conjunction with the table on the next page entitled "Breakout of Selected Occupations within Temporary Help Services; 2014 and 2024 (projected)" that shows the projected employment growth of some specific jobs and job groupings provided by temporary help services. **Because of space limitations, only a small number of occupational titles are presented here. Data are available for several hundred further subcategories and provide a great deal more detail. In addition, similar data are available on a geographical / market basis. Please contact us to discuss your needs.**



Breakout of Selected Occupations within Temporary Help Services 2014 and 2014 (projected)

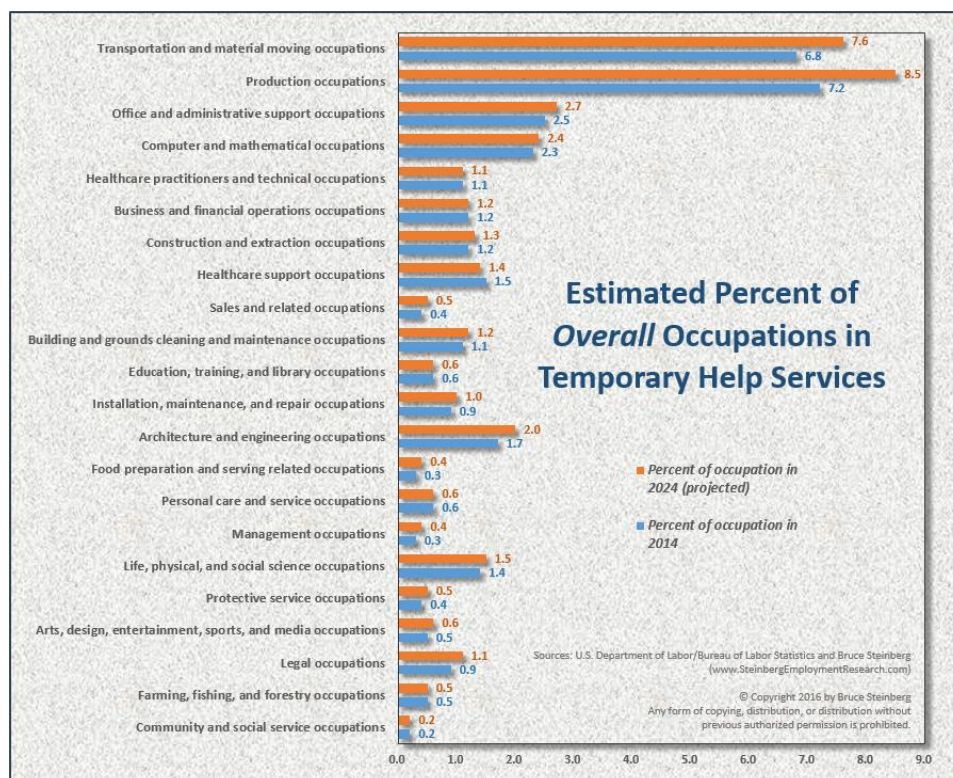
Occupations / Job Titles (note: this table presents both major occupational groups as well as specific occupations, which are indented and italicized.)	2014	2024 (projected)	Percent change (projected)	Employment change (projected)
Total, all Temporary Help Services	2,767,100	3,192,000	15.4	424,900
Transportation and material moving occupations	664,600	778,700	17.2	114,200
Material moving workers	629,000	737,000	17.2	108,000
Production occupations	663,600	765,000	15.3	101,400
Laborers and material movers, hand	564,500	661,500	17.2	97,000
<i>Laborers and freight, stock, and material movers, hand</i>	<i>435,500</i>	<i>510,300</i>	<i>17.2</i>	<i>74,800</i>
Office and administrative support occupations	572,200	633,100	10.6	60,900
Assemblers and fabricators	279,000	326,900	17.2	47,900
Miscellaneous assemblers and fabricators	248,900	291,700	17.2	42,800
Other production occupations	277,100	317,900	14.7	40,800
<i>Team assemblers</i>	<i>170,000</i>	<i>199,200</i>	<i>17.2</i>	<i>29,200</i>
Miscellaneous production workers	175,800	200,100	13.8	24,300
<i>Packers and packagers, hand</i>	<i>122,500</i>	<i>143,600</i>	<i>17.2</i>	<i>21,000</i>
Other office and administrative support workers	210,600	230,100	9.3	19,500
Information and record clerks	144,700	163,900	13.3	19,200
Computer and mathematical occupations	94,100	110,900	17.9	16,900
<i>Office clerks, general</i>	<i>148,000</i>	<i>164,700</i>	<i>11.3</i>	<i>16,700</i>
Computer occupations	93,600	110,300	17.8	16,700
Healthcare practitioners and technical occupations	91,700	107,500	17.1	15,700
<i>Customer service representatives</i>	<i>88,900</i>	<i>104,200</i>	<i>17.2</i>	<i>15,300</i>
Business and financial operations occupations	87,200	101,600	16.6	14,400
Construction and extraction occupations	81,100	95,000	17.2	13,900
<i>Assemblers and fabricators, all other</i>	<i>78,700</i>	<i>92,300</i>	<i>17.2</i>	<i>13,500</i>
Construction trades workers	73,600	86,200	17.2	12,600
<i>Production workers, all other</i>	<i>72,300</i>	<i>84,700</i>	<i>17.2</i>	<i>12,400</i>
Business operations specialists	74,500	86,700	16.5	12,300
Material recording, scheduling, dispatching, and distributing workers	79,300	91,400	15.3	12,100
<i>Helpers - production workers</i>	<i>100,200</i>	<i>111,500</i>	<i>11.3</i>	<i>11,300</i>
Healthcare support occupations	64,200	75,200	17.1	11,000
Building and grounds cleaning and maintenance occupations	62,100	72,800	17.2	10,700
<i>Packaging and filling machine operators and tenders</i>	<i>61,200</i>	<i>71,700</i>	<i>17.2</i>	<i>10,500</i>
Sales and related occupations	64,300	74,100	15.3	9,800
<i>Industrial truck and tractor operators</i>	<i>57,100</i>	<i>66,900</i>	<i>17.2</i>	<i>9,800</i>
Installation, maintenance, and repair occupations	51,700	61,100	18.2	9,400
Education, training, and library occupations	52,700	61,700	17.2	9,000
Health diagnosing and treating practitioners	52,700	61,700	17.1	9,000

Sources: U.S. Department of Labor/Bureau of Labor Statistics & Bruce Steinberg (www.SteinbergEmploymentResearch.com)



The chart on this page entitled "Estimated Percent of *Overall* Occupation in Temporary Help Services" shows where jobs provided by temporary help services fit into the overall employment market. Whereas the prior information presents the shift in the types of jobs, or occupations, within temporary help services this chart shows the overall percentage of those jobs that are provided by temporary help services and how that is expected to change between 2014 and 2024.

For example, from the chart on the first page we learn that transportation and material moving occupations are expected slightly increase their market share of temporary help jobs at from 24.0 percent in 2014 to 24.4 percent in 2024. And from the table on the page two, we learn that the number of these jobs are expected to increase about 114,200 jobs, or 17.2 percent, which is a greater rate of growth than the 15.4 percent increase for all temporary help services jobs for the same period. In addition, we could conclude that client companies should be increasing their reliance on temporary help services for these types of jobs because the percentage that are within temporary help services are anticipated to increase from 6.8 percent in 2014 to 7.6 percent by 2024.

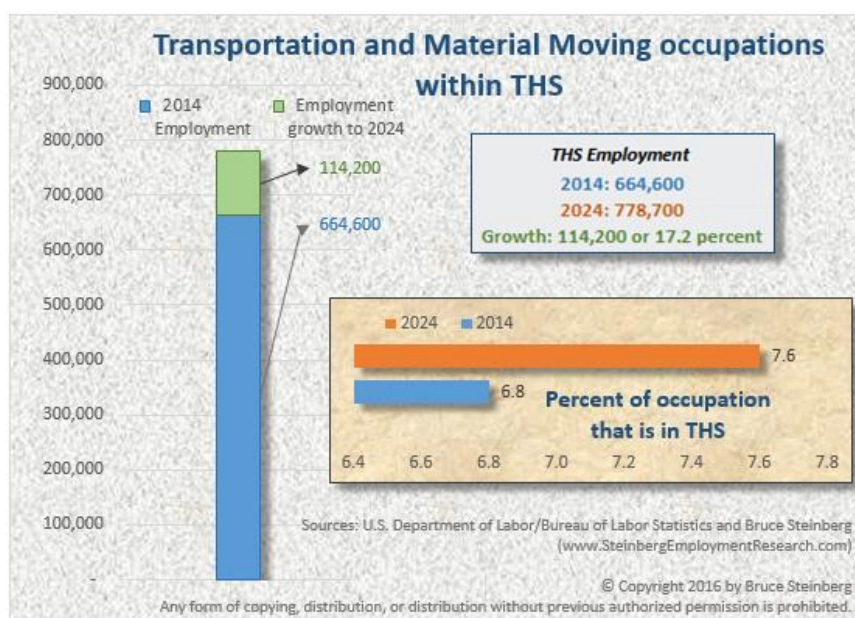


Drilling down farther ...

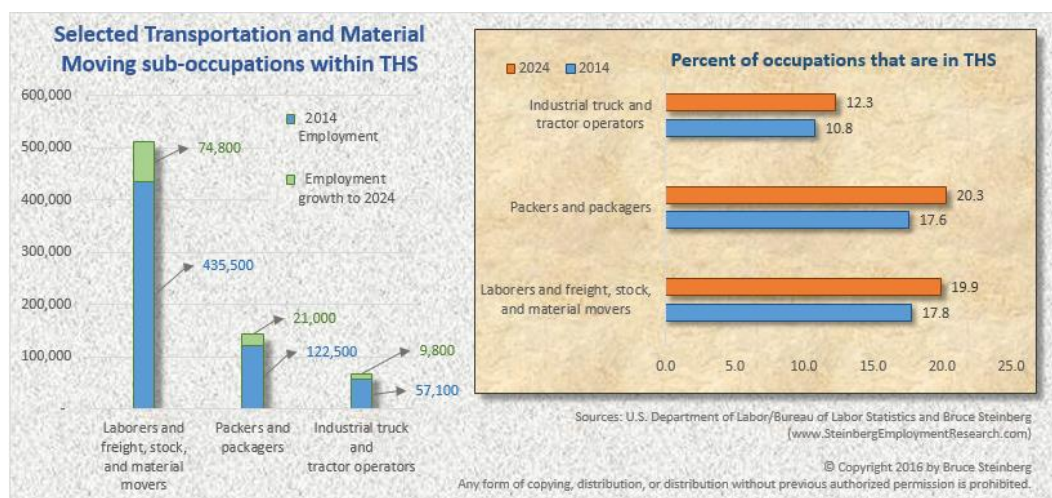
Transportation and Material Moving occupations

But there is still more useful strategic data available. Staying with the transportation and material moving occupations example, we now see that by 2024, there are expected to be 778,700 of these jobs provided by temporary help services.

Let's now and try to focus in this grouping of occupations. We picked out only three specific occupations within this group to examine more closely: Industrial truck and tractor operators, Packers and packagers, and Laborers and freight, stock, and material movers.



As can be seen in the next graphic, temporary help services provided a significant portion of these occupations. By 2024, one in every five (20.3 percent) of all packers and packagers are expected to be employed by a temporary help service. As impressive as that may appear, that is growth of only 21,000 jobs for a total of 143,500 packers and packagers by 2024.



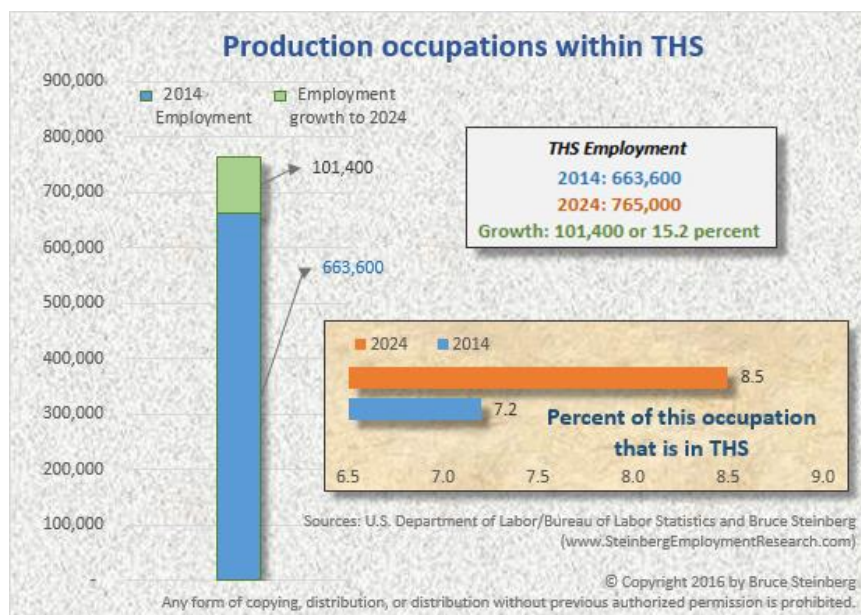
At only slightly less overall market share, there are a lot more laborers and freight, stock, and material movers. This occupation is projected to add 74,800 temporary help service jobs by 2024 for a total of 510,300 temporary help jobs by 2024.

Drilling down farther ... Production occupations

Next we will examine the next largest occupation group of jobs provided by temporary help services: Production occupations. The grouping within temporary help services is projected to grow 15.2 percent from 2014 to 2024, which is roughly the same as the entire temporary help services sector that is expected to increase 15.4 percent.

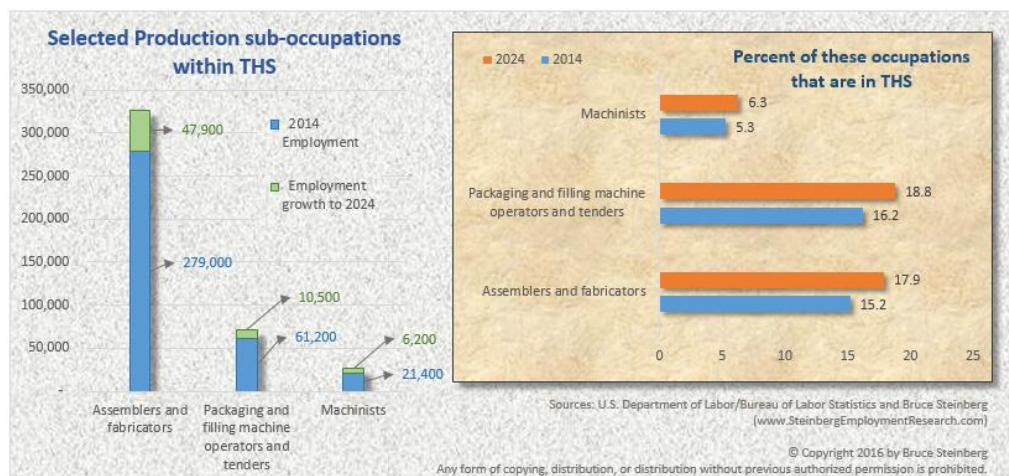
However, a greater percentage of all production jobs are expected to be filled by temporary help services – from 7.2 percent in 2014 to 8.5 percent in 2024.

And of special interest to temporary help services strategic planning is that certain specific sub-occupations will be playing an increasing major role.



A large share (18.8 percent) of Packing and filling machine operators and tenders, which are similar to some other occupations that can be found in the Transportation and material moving grouping, will be provided by temporary help services.

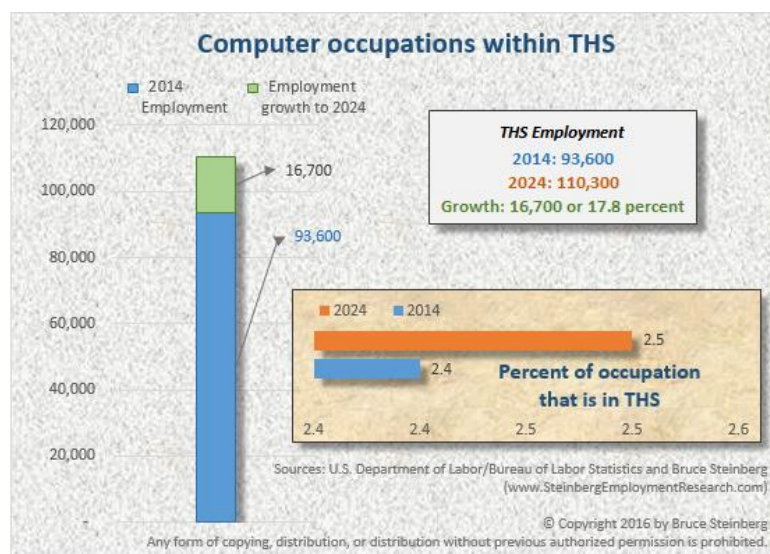
But there will only be an estimated 71,700 of them by 2024. In comparison, 17.9 percent of all assemblers and fabricators will be provided by temporary help services by 2024. In addition, there will be 326,900 of them by 2024, which is a 17.2 percent increase from 2014.



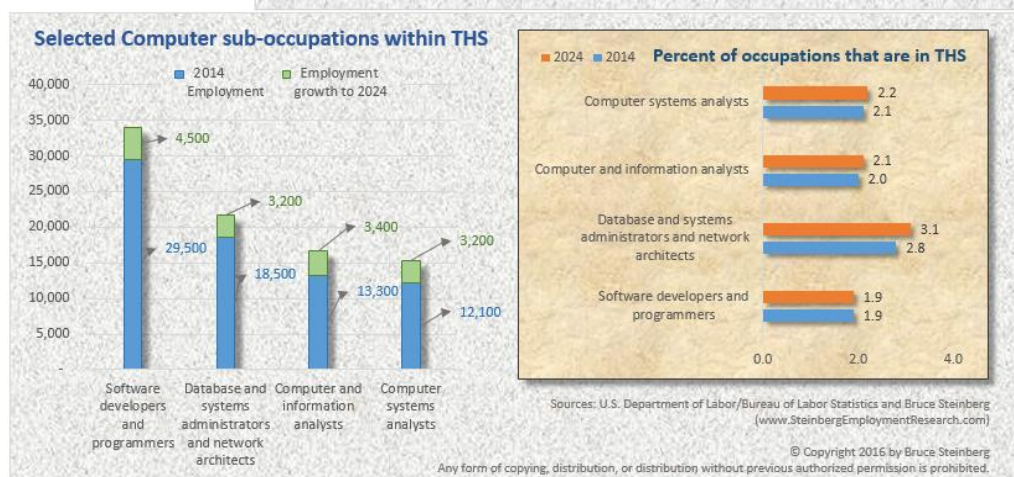
Drilling down farther ... Computer related occupations

Some of these data may come as a bit of surprise to temporary help services executives.

Although the computer-related occupations within temporary help services are expected to grow at a faster pace (17.8 percent) than overall temporary help services, the market share of these occupations within temporary help services (2.4 percent in 2014 and 2.5 percent in 2024) may appear to be too low.



The most likely explanation is that IT staffing and solutions companies may not be officially reporting their activity as temporary help services, but under a different industry and / or sector – perhaps as custom computer programming services, computer systems design services, computer facilities management services, or a host of other classifications.



The Bigger Picture ...

Success in staffing services is based upon two factors: margins and volume. Whereas some staffing services find success in higher volume / lower margins, others find profitability in higher margins with relatively smaller volume.

The tables on the remaining page of this report looks at the fastest and then largest job growth – first by industry or sector and then by occupation.

By examining the tables projecting job growth trends for industries / sectors (the first set of tables of the following pages), staffing services can make some strategic decisions regarding the sectors they may want to concentrate in servicing as well as identify – and possibly not devote much effort and / or resources – which sectors that may provide little potential in terms of utilizing staffing services.

But the expected future trend for jobs in most sectors is very varied so it's equally important to know the trend regarding the type of jobs – or occupations – that are anticipated in the future. The tables on the last two pages of this brief report provide some insight to that query so staffing executives can gain an insight into jobs that employers may have challenges in filling and thus require the services of a staffing company.

Again, because of space limitations, only a small number of industries / sectors is presented here. Actually, there are data for several hundred further subcategories that provide a great deal more detail. In addition, similar data are available on a geographical / market basis. Please contact us to discuss your needs.

There are data for several hundred occupations and sectors providing a great deal more detail. In addition, similar data are available on a geographical / market basis. Please contact us to discuss your needs.



Industries and Sectors with the Fastest Growing and Most Rapidly Declining Jobs, 2014 and 2024 (projected)

Specific Industry	Major Sector	Number of Jobs		Change	Annual Rate of Change 2014-2024
		2014	2024	2014-2024	
Fastest Growing					
Home health care services	Health care and social assistance	1,262,200	2,022,600	760,400	4.8
Outpatient care centers	Health care and social assistance	711,100	1,059,200	348,100	4.1
Offices of other health practitioners	Health care and social assistance	784,200	1,136,500	352,300	3.8
Other ambulatory health care services	Health care and social assistance	278,600	389,000	110,400	3.4
Medical and diagnostic laboratories	Health care and social assistance	247,400	327,100	79,700	2.8
Management, scientific, and technical consulting services	Professional and business services	1,244,400	1,573,700	329,300	2.4
Software publishers	Information	312,500	393,200	80,700	2.3
Facilities support services	Professional and business services	131,400	163,200	31,800	2.2
Computer systems design and related services	Professional and business services	1,777,700	2,186,600	408,900	2.1
Nursing and residential care facilities	Health care and social assistance	3,261,000	3,996,700	735,700	2.1
Securities, commodity contracts, and other financial investments and related activities	Financial activities	877,600	1,074,200	196,600	2.0
Offices of physicians	Health care and social assistance	2,470,200	2,992,900	522,700	1.9
Offices of dentists	Health care and social assistance	891,100	1,050,900	159,800	1.7
Funds, trusts, and other financial vehicles	Financial activities	3,700	4,400	700	1.7
Local government passenger transit	State and local government	277,600	322,000	44,400	1.5
Other information services	Information	217,800	251,000	33,200	1.4
Office administrative services	Professional and business services	461,700	530,000	68,300	1.4
Support activities for mining	Mining	438,500	501,700	63,200	1.4
Individual and family services	Health care and social assistance	2,032,500	2,318,800	286,300	1.3
Wireless telecommunications carriers (except satellite)	Information	155,300	176,500	21,200	1.3
Most Rapidly Declining					
Apparel, leather, and allied manufacturing	Manufacturing	168,500	91,700	-76,800	-5.9
Tobacco manufacturing	Manufacturing	13,600	9,200	-4,400	-3.9
Postal Service	Federal government	593,000	427,900	-165,100	-3.2
Federal enterprises except the Postal Service and electric utilities	Federal government	81,100	58,900	-22,200	-3.1
Manufacturing and reproducing magnetic and optical media	Manufacturing	18,900	14,000	-4,900	-2.9
Communications equipment manufacturing	Manufacturing	93,500	69,500	-24,000	-2.9
Newspaper, periodical, book, and directory publishers	Information	412,300	309,000	-103,300	-2.8
Textile mills and textile product mills	Manufacturing	232,100	174,200	-57,900	-2.8
Audio and video equipment manufacturing	Manufacturing	18,900	14,600	-4,300	-2.6
Glass and glass product manufacturing	Manufacturing	85,800	67,300	-18,500	-2.4
Pulp, paper, and paperboard mills	Manufacturing	104,200	83,000	-21,200	-2.2
Other miscellaneous manufacturing	Manufacturing	275,200	219,300	-55,900	-2.2
Hardware manufacturing	Manufacturing	24,300	19,600	-4,700	-2.1
Federal electric utilities	Federal government	17,900	14,500	-3,400	-2.1
Printing and related support activities	Manufacturing	452,700	371,300	-81,400	-2.0
Spring and wire product manufacturing	Manufacturing	43,800	36,100	-7,700	-1.9
Foundries	Manufacturing	127,000	105,200	-21,800	-1.9
Computer and peripheral equipment manufacturing	Manufacturing	162,800	135,500	-27,300	-1.8
Clay product and refractory manufacturing	Manufacturing	39,500	33,000	-6,500	-1.8
Wired telecommunications carriers	Information	607,000	509,200	-97,800	-1.7

Sources: U.S. Department of Labor/Bureau of Labor Statistics & Bruce Steinberg (www.SteinbergEmploymentResearch.com)



Industries and Major Sectors with the Largest Numerical Job Growth and Declines 2014 and 2024 (projected)

Specific Industry	Major Sector	Number of Jobs		Change 2014-2024	Annual Rate of Change 2014-2024
		2014	2024		
Largest Growing					
Construction	Construction	6,138,400	6,928,800	790,400	1.2
Home health care services	Health care and social assistance	1,262,200	2,022,600	760,400	4.8
Nursing and residential care facilities	Health care and social assistance	3,261,000	3,996,700	735,700	2.1
Food services and drinking places	Leisure and hospitality	10,717,000	11,375,000	658,000	0.6
Offices of physicians	Health care and social assistance	2,470,200	2,992,900	522,700	1.9
Local government educational services compensation	State and local government	7,791,200	8,217,600	426,400	0.5
Employment services	Professional and business services	3,421,000	3,845,800	424,800	1.2
Computer systems design and related services	Professional and business services	1,777,700	2,186,600	408,900	2.1
Hospitals; private	Health care and social assistance	4,784,300	5,179,200	394,900	0.8
Offices of other health practitioners	Health care and social assistance	784,200	1,136,500	352,300	3.8
Outpatient care centers	Health care and social assistance	711,100	1,059,200	348,100	4.1
Management, scientific, and technical consulting services	Professional and business services	1,244,400	1,573,700	329,300	2.4
Wholesale trade	Wholesale trade	5,826,000	6,151,400	325,400	0.5
Individual and family services	Health care and social assistance	2,032,500	2,318,800	286,300	1.3
General Merchandise stores	Retail trade	3,113,600	3,376,800	263,200	0.8
Retail, except motor vehicle and parts dealers, food and beverage stores, and general merchandise stores	Retail trade	7,395,600	7,646,600	251,000	0.3
Junior colleges, colleges, universities, and professional schools; private	Educational services; private	1,777,200	1,997,200	220,000	1.2
Securities, commodity contracts, and other financial investments and related activities	Financial activities	877,600	1,074,200	196,600	2.0
Offices of dentists	Health care and social assistance	891,100	1,050,900	159,800	1.7
Motor vehicle and parts dealers	Retail trade	1,861,300	2,017,200	155,900	0.8
Biggest Declining					
Postal Service	Federal government	593,000	427,900	-165,100	-3.2
Federal non-defense government compensation	Federal government	1,514,800	1,404,300	-110,500	-0.8
Newspaper, periodical, book, and directory publishers	Information	412,300	309,000	-103,300	-2.8
Wired telecommunications carriers	Information	607,000	509,200	-97,800	-1.7
Federal defense government compensation	Federal government	522,200	440,000	-82,200	-1.7
Printing and related support activities	Manufacturing	452,700	371,300	-81,400	-2.0
Apparel, leather, and allied manufacturing	Manufacturing	168,500	91,700	-76,800	-5.9
Crop production	Agriculture	765,600	699,900	-65,700	-0.9
Plastics product manufacturing	Manufacturing	541,600	478,500	-63,100	-1.2
Textile mills and textile product mills	Manufacturing	232,100	174,200	-57,900	-2.8
Other miscellaneous manufacturing	Manufacturing	275,200	219,300	-55,900	-2.2
Electric power generation, transmission and distribution	Utilities	392,100	351,300	-40,800	-1.1
Navigational, measuring, electromedical, and control instruments manufacturing	Manufacturing	388,300	353,100	-35,200	-0.9
Semiconductor and other electronic component manufacturing	Manufacturing	367,800	332,700	-35,100	-1.0
Computer and peripheral equipment manufacturing	Manufacturing	162,800	135,500	-27,300	-1.8
Travel arrangement and reservation services	Professional business services	195,700	168,900	-26,800	-1.5
Aerospace product and parts manufacturing	Manufacturing	488,400	464,100	-24,300	-0.5
Communications equipment manufacturing	Manufacturing	93,500	69,500	-24,000	-2.9
Motor vehicle parts manufacturing	Manufacturing	536,600	514,000	-22,600	-0.4
Federal enterprises except the Postal Service and electric utilities	Federal government	81,100	58,900	-22,200	-3.1

Sources: U.S. Department of Labor/Bureau of Labor Statistics & Bruce Steinberg (www.SteinbergEmploymentResearch.com)



Occupations with the <i>Fastest</i> Job Growth, 2014 to 2024 (projected)					
Occupation	Employment		Change, 2014-24		Median annual wage, 2014
	2014	2024	Number	Percent	
Wind turbine service technicians	4,400	9,200	4,800	108.0	\$48,800
Occupational therapy assistants	33,000	47,100	14,100	42.7	56,950
Physical therapist assistants	78,700	110,700	31,900	40.6	54,410
Physical therapist aides	50,000	69,500	19,500	39.0	24,650
Home health aides	913,500	1,261,900	348,400	38.1	21,380
Commercial divers	4,400	6,000	1,600	36.9	45,890
Nurse practitioners	126,900	171,700	44,700	35.2	95,350
Physical therapists	210,900	282,700	71,800	34.0	82,390
Statisticians	30,000	40,100	10,100	33.8	79,990
Ambulance drivers and attendants, except emergency medical technicians	19,600	26,100	6,500	33.0	24,080
Occupational therapy aides	8,800	11,600	2,700	30.6	26,550
Physician assistants	94,400	123,200	28,700	30.4	95,820
Operations research analysts	91,300	118,900	27,600	30.2	76,660
Personal financial advisors	249,400	323,200	73,900	29.6	81,060
Cartographers and photogrammetrists	12,300	15,900	3,600	29.3	60,930
Genetic counselors	2,400	3,100	700	28.8	67,500
Interpreters and translators	61,000	78,500	17,500	28.7	43,590
Audiologists	13,200	16,900	3,800	28.6	73,060
Hearing aid specialists	5,900	7,500	1,600	27.2	43,010
Optometrists	40,600	51,600	11,000	27.0	101,410
Web developers	148,500	188,000	39,500	26.6	63,490
Forensic science technicians	14,400	18,200	3,800	26.6	55,360
Occupational therapists	114,600	145,100	30,400	26.5	78,810
Diagnostic medical sonographers	60,700	76,700	16,000	26.4	67,530
Personal care aides	1,768,400	2,226,500	458,100	25.9	20,440
Phlebotomists	112,700	140,800	28,100	24.9	30,670
Ophthalmic medical technicians	37,000	46,100	9,100	24.7	35,230
Nurse midwives	5,300	6,600	1,300	24.6	96,970
Solar photovoltaic installers	5,900	7,400	1,400	24.3	40,020
Emergency medical technicians and paramedics	241,200	299,600	58,500	24.2	31,700
Total, all occupations	150,539,900	160,328,800	9,788,900	6.5	\$35,540

Occupation	Employment		Change, 2014-24		Median annual wage, 2014
	2014	2024	Number	Percent	
Personal care aides	1,768,400	2,226,500	458,100	25.9	20,440
Home health aides	913,500	1,261,900	348,400	38.1	21,380
Personal financial advisors	249,400	323,200	73,900	29.6	81,060
Physical therapists	210,900	282,700	71,800	34.0	82,390
Emergency medical technicians and paramedics	241,200	299,600	58,500	24.2	31,700
Nurse practitioners	126,900	171,700	44,700	35.2	95,350
Web developers	148,500	188,000	39,500	26.6	63,490
Physical therapist assistants	78,700	110,700	31,900	40.6	54,410
Occupational therapists	114,600	145,100	30,400	26.5	78,810
Physician assistants	94,400	123,200	28,700	30.4	95,820
Phlebotomists	112,700	140,800	28,100	24.9	30,670
Operations research analysts	91,300	118,900	27,600	30.2	76,660
Physical therapist aides	50,000	69,500	19,500	39.0	24,650
Interpreters and translators	61,000	78,500	17,500	28.7	43,590
Diagnostic medical sonographers	60,700	76,700	16,000	26.4	67,530
Occupational therapy assistants	33,000	47,100	14,100	42.7	56,950
Optometrists	40,600	51,600	11,000	27.0	101,410
Statisticians	30,000	40,100	10,100	33.8	79,990
Ophthalmic medical technicians	37,000	46,100	9,100	24.7	35,230
Ambulance drivers and attendants, except emergency medical technicians	19,600	26,100	6,500	33.0	24,080
Wind turbine service technicians	4,400	9,200	4,800	108.0	48,800
Audiologists	13,200	16,900	3,800	28.6	73,060
Forensic science technicians	14,400	18,200	3,800	26.6	55,360
Cartographers and photogrammetrists	12,300	15,900	3,600	29.3	60,930
Occupational therapy aides	8,800	11,600	2,700	30.6	26,550
Commercial divers	4,400	6,000	1,600	36.9	45,890
Hearing aid specialists	5,900	7,500	1,600	27.2	43,010
Solar photovoltaic installers	5,900	7,400	1,400	24.3	40,020
Nurse midwives	5,300	6,600	1,300	24.6	96,970
Genetic counselors	2,400	3,100	700	28.8	67,500

Sources: U.S. Department of Labor/Bureau of Labor Statistics & Bruce Steinberg (www.SteinbergEmploymentResearch.com)

Occupations with the <u>Largest</u> Job Growth, 2014 to 2024 (projected)					
Occupation	Employment		Change, 2014-24		Median annual wage, 2014
	2014	2024	Number	Percent	
Total, all occupations	150,539,900	160,328,800	9,788,900	6.5	\$35,540
Personal care aides	1,768,400	2,226,500	458,100	25.9	20,440
Registered nurses	2,751,000	3,190,300	439,300	16.0	66,640
Home health aides	913,500	1,261,900	348,400	38.1	21,380
Combined food preparation and serving workers, including fast food	3,159,700	3,503,200	343,500	10.9	18,410
Retail salespersons	4,624,900	4,939,100	314,200	6.8	21,390
Nursing assistants	1,492,100	1,754,100	262,000	17.6	25,100
Customer service representatives	2,581,800	2,834,800	252,900	9.8	31,200
Cooks, restaurant	1,109,700	1,268,700	158,900	14.3	22,490
General and operations managers	2,124,100	2,275,200	151,100	7.1	97,270
Construction laborers	1,159,100	1,306,500	147,400	12.7	31,090
Accountants and auditors	1,332,700	1,475,100	142,400	10.7	65,940
Medical assistants	591,300	730,200	138,900	23.5	29,960
Janitors and cleaners, except maids and housekeeping cleaners	2,360,600	2,496,900	136,300	5.8	22,840
Software developers, applications	718,400	853,700	135,300	18.8	95,510
Laborers and freight, stock, and material movers, hand	2,441,300	2,566,400	125,100	5.1	24,430
First-line supervisors of office and administrative support workers	1,466,100	1,587,300	121,200	8.3	50,780
Computer systems analysts	567,800	686,300	118,600	20.9	82,710
Licensed practical and licensed vocational nurses	719,900	837,200	117,300	16.3	42,490
Maids and housekeeping cleaners	1,457,700	1,569,400	111,700	7.7	20,120
Medical secretaries	527,600	635,800	108,200	20.5	32,240
Management analysts	758,000	861,400	103,400	13.6	80,880
Heavy and tractor-trailer truck drivers	1,797,700	1,896,400	98,800	5.5	39,520
Receptionists and information clerks	1,028,600	1,126,300	97,800	9.5	26,760
Office clerks, general	3,062,500	3,158,200	95,800	3.1	28,670
Sales representatives, wholesale and manufacturing, except technical and scientific products	1,453,100	1,546,500	93,400	6.4	55,020
Stock clerks and order fillers	1,878,100	1,971,100	92,900	4.9	22,850
Market research analysts and marketing specialists	495,500	587,800	92,300	18.6	61,290
First-line supervisors of food preparation and serving workers	890,100	978,600	88,500	9.9	29,560
Electricians	628,800	714,700	85,900	13.7	51,110
Maintenance and repair workers, general	1,374,700	1,458,100	83,500	6.1	36,170

Occupation	Employment		Change, 2014-24		Median annual wage, 2014
	2014	2024	Number	Percent	
Home health aides	913,500	1,261,900	348,400	38.1	21,380
Personal care aides	1,768,400	2,226,500	458,100	25.9	20,440
Medical assistants	591,300	730,200	138,900	23.5	29,960
Computer systems analysts	567,800	686,300	118,600	20.9	82,710
Medical secretaries	527,600	635,800	108,200	20.5	32,240
Software developers, applications	718,400	853,700	135,300	18.8	95,510
Market research analysts and marketing specialists	495,500	587,800	92,300	18.6	61,290
Nursing assistants	1,492,100	1,754,100	262,000	17.6	25,100
Licensed practical and licensed vocational nurses	719,900	837,200	117,300	16.3	42,490
Registered nurses	2,751,000	3,190,300	439,300	16.0	66,640
Cooks, restaurant	1,109,700	1,268,700	158,900	14.3	22,490
Electricians	628,800	714,700	85,900	13.7	51,110
Management analysts	758,000	861,400	103,400	13.6	80,880
Construction laborers	1,159,100	1,306,500	147,400	12.7	31,090
Combined food preparation and serving workers, including fast food	3,159,700	3,503,200	343,500	10.9	18,410
Accountants and auditors	1,332,700	1,475,100	142,400	10.7	65,940
First-line supervisors of food preparation and serving workers	890,100	978,600	88,500	9.9	29,560
Customer service representatives	2,581,800	2,834,800	252,900	9.8	31,200
Receptionists and information clerks	1,028,600	1,126,300	97,800	9.5	26,760
First-line supervisors of office and administrative support workers	1,466,100	1,587,300	121,200	8.3	50,780
Maids and housekeeping cleaners	1,457,700	1,569,400	111,700	7.7	20,120
General and operations managers	2,124,100	2,275,200	151,100	7.1	97,270
Retail salespersons	4,624,900	4,939,100	314,200	6.8	21,390
Sales representatives, wholesale and manufacturing, except technical and scientific products	1,453,100	1,546,500	93,400	6.4	55,020
Maintenance and repair workers, general	1,374,700	1,458,100	83,500	6.1	36,170
Janitors and cleaners, except maids and housekeeping cleaners	2,360,600	2,496,900	136,300	5.8	22,840
Heavy and tractor-trailer truck drivers	1,797,700	1,896,400	98,800	5.5	39,520
Laborers and freight, stock, and material movers, hand	2,441,300	2,566,400	125,100	5.1	24,430
Stock clerks and order fillers	1,878,100	1,971,100	92,900	4.9	22,850
Office clerks, general	3,062,500	3,158,200	95,800	3.1	28,670

Sources: U.S. Department of Labor/Bureau of Labor Statistics & Bruce Steinberg (www.SteinbergEmploymentResearch.com)